



# KC International Academy

414 Wallace Avenue, Kansas City, MO 64125  
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DATE: January 17, 2023

TO: David Leone

FROM: Bruce Rehmer, Technology Director

SUBJECT: Network Managed Services

On December 15th, a "Network Managed Services" RFP was released on KCIA's website and filed with the federal ERATE program.

This RFP was looking for a company to manage and maintain network devices, wireless access points, firewall, content filter, server space, and other network support services. K12itc has been the provider for KCIA covering these services since July 1<sup>st</sup>, 2016. We are currently in the 2<sup>nd</sup> year of a 5-year contract. No company could truly compete against this RFP since we still have 3 years left on the K12itc contact. However, we are going thru this ERATE RFP process to capture ERATE funds to offset our yearly costs to K12itc.

Description	Part No.	QTY	Total
MANAGED INTERNAL BROADBAND FOR SWITCHES DISTRICT WIDE (HARDWARE & MAINTENANCE)	MANAGED SWITCHING	1	\$11,838.10
MANAGED INTERNAL BROADBAND FOR WIRELESS DISTRICT WIDE (HARDWARE & MAINTENANCE)	MANAGED WIRELESS	1	\$10,568.83
MANAGED INTERNAL BROADBAND FOR FIREWALL DISTRICT WIDE (HARDWARE & MAINTENANCE)	MANAGED FIREWALL	1	\$4,088.57
<b>Total Price</b>			<b>\$26,495.50</b>

Our annual contract with K12itc is \$92,029.76. I will file an ERATE reimbursement request totaling \$26,495.50 annually to the federal ERATE program. Once KCIA receives the annual reimbursements the net total cost annually incurred to K12itc for their network services will be \$65,534.26

Sincerely,

Bruce Rehmer